Integrating Nutrition Assessment Counselling and Support (NACS) into Nigeria’s Health Service System: Lessons Learned from Rivers State Demonstration Sites

The Need
Nutrition plays an important role in preventing illness and reducing morbidity and mortality, especially for people living with infectious diseases such as HIV, tuberculosis, or malaria. A healthy diet can help people manage symptoms, maximize the benefits of medications, and enhance their quality of life. Integrating nutrition services into care systems can be instrumental in preventing malnutrition and improving the nutritional status of people affected by infectious diseases, especially HIV and tuberculosis.

Nigeria has committed to investing in improved nutrition during the first 1,000 days, providing nutrition services to infants and young children, as well as to pregnant and lactating women. Despite this, rates of malnutrition for children under 5 remain high, with 34.8 percent stunted, 24.2 percent underweight, and 10.2 percent wasted; only 15.1 percent of mothers breastfeed exclusively for six months.1 While the health system focuses on the critical needs of these most vulnerable groups, Nigeria has not yet systematically addressed the nutrition needs of adolescents and adults who face a broad range of health problems related to undernutrition, as well as to overweight and obesity, which are associated with increasing risk of type 2 diabetes, hypertension, and heart problems.

The Response
USAID/Nigeria asked FANTA to provide technical assistance (TA) to integrate nutrition assessment, counseling, and support (NACS) into the health service delivery system in four target health facilities in Rivers State, which would serve as demonstration sites to show how NACS can be integrated into existing services. In consultation with the Rivers State Ministry of Health (SMOH) authorities, two local government areas (LGAs) were selected to reflect the urban (Port Harcourt LGA) and semi-rural/peri-urban (Obio-Akpor LGA) experiences. The four health facilities from the LGAs provided a mix of levels of care, and included public and private approaches. Two were primary care service facilities—Eneka and Churchill, the third was public—Braithwaite Memorial Specialist Hospital (BMSH), and the fourth was private—Meridian Hospital.

FANTA collaborated with the Federal Ministry of Health (FMoH), Rivers State Ministry of Health (SMoH, and FHI 360’s Strengthening Integrated Delivery of HIV/AIDS Services (SIDHAS), to establish three goals for integrating NACS into the health service system:

1. Strengthen the capacity of facility staff to consistently and effectively conduct nutrition assessment and classification for all clients

1 2011 Nigeria Multiple Indicator Cluster Survey (MICS), published in 2013.
2. Improve the coverage and quality of group nutrition education and one-to-one counselling.

3. Improve documentation of nutrition services provided, particularly at the ART Clinic.

FANTA’s TA, in collaboration with the Applying Science to Strengthen and Improve Systems (ASSIST) project, included use of a Quality Improvement (QI) approach that involved hands-on coaching for trained health providers, ongoing analysis of data collected, regular monitoring of NACS services delivery, and supportive supervision of staff. Results from initial needs and readiness assessments informed FANTA’s plans for training, supervision and mentoring, provision of equipment, and design of communication materials. Routine monitoring—data reported by SIDHAS staff documented coverage and quality of service provision. An end-line assessment captured opinions of health workers and stakeholders on the extent to which NACS services have been integrated in target facilities and the value attributed to those services.

The Activities

**Capacity strengthening.** FANTA’s approach to capacity strengthening began with a rapid assessment that found health facility staff and systems capable of implementing NACS, but lacking equipment, tools, and NACS-specific skills, such as knowing how to use a body mass index (BMI) wheel and how to classify nutrition status. FANTA then provided FMOH with a basic NACS curriculum that was adapted to fit the Nigerian context. FANTA and ASSIST facilitated a week of planning with local partners from FMOH, SMOH, the Primary Health Care Management Board, and SIDHAS, which included designing a NACS training of trainers (TOT) to meet Nigerian needs and mobilize local talent.

FANTA used participatory training methods including the micro-teaching method where participants learn by facilitating sessions themselves, which fostered sustainable development of skills and knowledge for NACS implementation. The same approach was replicated in step-down trainings. Based on a gap analysis of performances after the first TOT, these gains were reinforced by a refresher TOT three months later that covered all 12 NACS modules.

**FANTA NACS implementers trained:**

- **68** master trainers in NACS
- **558** health care providers in NACS step-down training
- **25** nutrition champions to promote nutrition in the community

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**TIMELINE OF NACS IMPLEMENTATION IN NIGERIA**

- **October–November 2015:** FANTA scoping visit
- **February 2016:** Stakeholders’ meeting at federal and state levels identifies priority LGAs and health facilities
- **March 2016:** Rapid NACS readiness assessment
- **April 2016:** Sensitization of FMOH on NACS. Customization of NACS training modules. Selection of 4 NACS sites.
- **June 2016:** NACS QI training of trainers
- **June–July 2016:** Step-down training in the 4 facilities
- **Aug 2016:** Launch of implementation
- **October 2016:** NACS refresher training for the master trainers
- **February 2017:** End-line assessment
Monitoring, reporting, and assessment. FANTA worked with FMOH to develop and integrate NACS indicators into the National Health Management Information System (HMIS) for Nutrition, then developed monitoring tools. In collaboration with SIDHAS, FANTA also coached staff in how to use those tools to record height, weight, BMI, nutritional status and nutrition counseling, and technical support provided to monitor provision of services and record keeping. Monitoring data were collected over the 10 months of implementation in the four sites (see Figure 3). An end-line assessment was conducted to complement these quantitative data with qualitative perspectives. Ten semi-structured interviews were conducted, five each with stakeholders and implementing health facility staff, as well as 10 client exit polls and one focus group discussion with SIDHAS team members in Rivers State.

The objectives of the routine monitoring and final assessment were to:

- Document changes in target facilities’ capacity to deliver quality NACS services.
- Document changes in the scope and quality of services that were provided and identify factors that affect capacity and service quality.
- Inform the required deliverable to USAID/Nigeria and USAID/OHA: a report on lessons learned and recommendations for further NACS improvement and integration.
- Establish the best performing of the four sites as a NACS learning site to facilitate future replication.

Quality improvement. Quality Improvement (QI) teams were established in each of the facilities to define improvement objectives and work on solutions to challenges encountered in implementation. QI teams met regularly to review QI data, discuss progress, and implement changes as needed. QI team work was tracked and supported by the FANTA technical team and Rivers State Primary Health Care Management Board as part of their monthly support visits, during which they reviewed records to reinforce the need for quality data and provide mentoring and coaching on any aspect of implementation as needed.

### Figure 1: NACS process

**NACS STEPS**

1. **ASSESS**
   - Measure and record weight and height
   - Blood pressure, body mass index (BMI), nutritional status
   - Document changes in target facilities’ capacity to deliver quality NACS services.

2. **CLASSIFY & INFORM**
   - Classify nutritional status by using the BMI wheel or charts or MUAC for pre/postnatal women
   - Document changes in the scope and quality of services that were provided and identify factors that affect capacity and service quality.

3. **COUNSEL & EDUCATE**
   - In as an exercise as possible, explain nutritional status
   - Based on information collected from clients, provide specific recommendations and discuss how the client can make changes.
   - Use printed materials to engage clients.

4. **COMPLETE RECORDS**
   - Review the required deliverable to USAID/Nigeria and USAID/OHA: a report on lessons learned and recommendations for further NACS improvement and integration.

5. **PLAN NEXT STEPS**
   - Establish the best performing of the four sites as a NACS learning site to facilitate future replication.

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**FOR ALL CLINICS**
- Provide health and nutrition education in the waiting area.
- Advise on healthy eating and drinking choices.
- Follow nutrition and water safety, hygiene and sanitation practices.
- Agree on a clean, suitable action plan to implement changes.
- Monitor nutritional status.
- Use printed materials to engage clients.
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**ENTRY**
- Attend to emergency cases first.

**ASSESS**
- Measure and record weight and height.
- Blood pressure, body mass index (BMI), nutritional status.

**CLASSIFY & INFORM**
- Classify nutritional status by using the BMI wheel or charts or MUAC for pre/postnatal women.

**COUNSEL & EDUCATE**
- In as an exercise as possible, explain nutritional status.
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**COMPLETE RECORDS**
- Review the required deliverable to USAID/Nigeria and USAID/OHA: a report on lessons learned and recommendations for further NACS improvement and integration.

**PLAN NEXT STEPS**
- Establish the best performing of the four sites as a NACS learning site to facilitate future replication.
Provision of assessment equipment. FANTA provided the four sites with stadiometers, BMI wheels, length boards, and MUAC tapes for taking anthropometric measurements. This enabled making evidence-based diagnoses of nutritional status and providing individualized advice, rather than basing assessments “only on appearance,” which, according to many health workers interviewed for the end-line assessment, often was done in the past.

Materials for counseling and education. Printed job aids were created for NACS. These included a poster to guide health workers on the key steps in the NACS process (see Figure 1), from taking anthropometric measurements to diagnosing and addressing nutrition problems; a poster for counseling on how to improve diet based on nutrition status (see Figure 2); and a poster to raise awareness and stimulate action on overweight and obesity.

Health workers shared clients’ enthusiasm for the counseling materials, with one health worker noting how easy the dietary guidance was to understand: “Even without being able to read, all could understand the red and green up and down arrows.”

Figure 2: NACS counseling and education aid
The Results

Improved coverage and integration of NACS services. Progress on NACS integration was positive overall, despite some uneven results. The four target health facilities’ records show that the total number of clients nutritionally assessed increased by more than 80 percent; the number of clients that received nutrition counseling also saw a large increase. All interview participants rated NACS as either "partly" (7) or "almost completely" (5) integrated into the service system. Figure 3 presents the number of NACS services delivered over the 10 months at the four facilities.

The drop in number clients assessed between October and November 2016 was mainly due to an insufficient number of data collection forms for recording data, which led to a smaller number of clients whose nutritional data were recorded. The drop in number assessed and number counseled between March and April 2017 was the result of transfers of trained staff to other facilities. In addition to resupplying data collection forms, FANTA worked with data entry clerks to improve the quality of data collection and supported the QI teams to improve systems for replenishing the supply of forms as well as overseeing data quality.

System strengthening. The introduction of NACS strengthened the health system beyond the four targeted facilities in several ways. The training curriculum was formally customized to the Nigerian context by FMOH, and is being used in new sites to expand nutrition services. Pre- and post-assessment results showed 15.5 percent improvement in learning outcomes from training (from 69.1% to 84.5% respectively). In addition, 25 representatives from community-based organizations were trained to promote nutrition in their communities as nutrition champions.
Sixty-eight master trainers were trained in NACS, and they trained 558 health care providers to implement NACS in other health facilities. One of the master trainers from the BMSH convinced the head of Rivers State hospitals management board to organize a NACS training for 40 health care workers (doctors and nurses), comprising 22 males and 18 females from all 22 general hospitals in the Rivers State. The training was a success. The average pre-test score was 36.7 and average the post-test score was 71.8. As a result, the board management has undertaken efforts to ensure that NACS is incorporated into clinical services at the general hospitals.

**Integration of NACS into relevant national policies and guidelines.** NACS guidelines have been integrated into Nigeria’s national guidelines on nutrition for PLHIV and NACS indicators have been integrated into the National HMIS for Nutrition. NACS training materials have been adopted by the Federal Ministry of Health as national technical resources for cascading NACS training at national level.

**Impact.** Both the quantitative and qualitative data attest to improved knowledge and technical capacity of trained health facility staff to deliver NACS training and direct services, as exemplified by this health worker who was interviewed:

“I have gained increased knowledge and skills, and the satisfaction of providing valuable services to satisfied clients.”

According to health staff interviewed, NACS dramatically increased the level of knowledge and awareness about nutrition among their clients. They also observed their clients making dietary changes resulting in improved nutritional status.

“You know what your nutritional status is, you know the possible consequences, after being assessed. You are now empowered.”

Perhaps the greatest impact was heightened provider and client awareness of overweight and obesity as a health and nutrition problem, which was mentioned by most health workers interviewed:

“My clients are now conscious of their nutrition; there is reduction in their weight gain. You know the hazards of overweight, they are conscious; they eat right now.”
The Lessons Learned and Recommendations

Two keys to successfully integrate NACS into health service systems are:

1. Cultivating buy-in from government and local partners is essential for building local ownership and enhancing the prospects for sustainability. Strong buy-in by River State was accomplished by:
   - Investing considerable time up front to build relationships with key stakeholders at federal and state levels
   - Advocating for NACS with sensitivity to Nigeria’s unique nutrition situation, and making a compelling case for how NACS fills key gaps the government wants to fill
   - Including government partners as leaders of the planning process and working together to adapt training materials, plan trainings, design a QI process, and develop communication materials.

2. Implementing NACS in collaboration with the existing clinical partner on the ground (SIDHAS project), and leveraging resources, enhanced efficiencies and facilitated the expansion of NACS tools and approaches beyond the FANTA demonstration sites to over 200 health facilities across ten states.

Recommendations to consider for future NACS implementation in Nigeria include:

- Define clearly NACS ownership and roles and responsibilities with relevant stakeholders.
- Expand sensitization and engagement of stakeholders to build awareness of the value of NACS and shared commitment.
- Provide regular capacity-building opportunities through training and supportive supervision for as many health care workers as possible at as many and various service delivery points as possible.
- Budget for the provision of NACS equipment and tools, including anthropometric equipment, job aids, nutrition education and counseling materials, monitoring and reporting materials, etc.
- Expand provision of therapeutic food (this is currently provided through SIDHAS support but it would benefit many beyond PLHIV).